

From wheels to wings
...and everything in between.



Legacy, reinvented

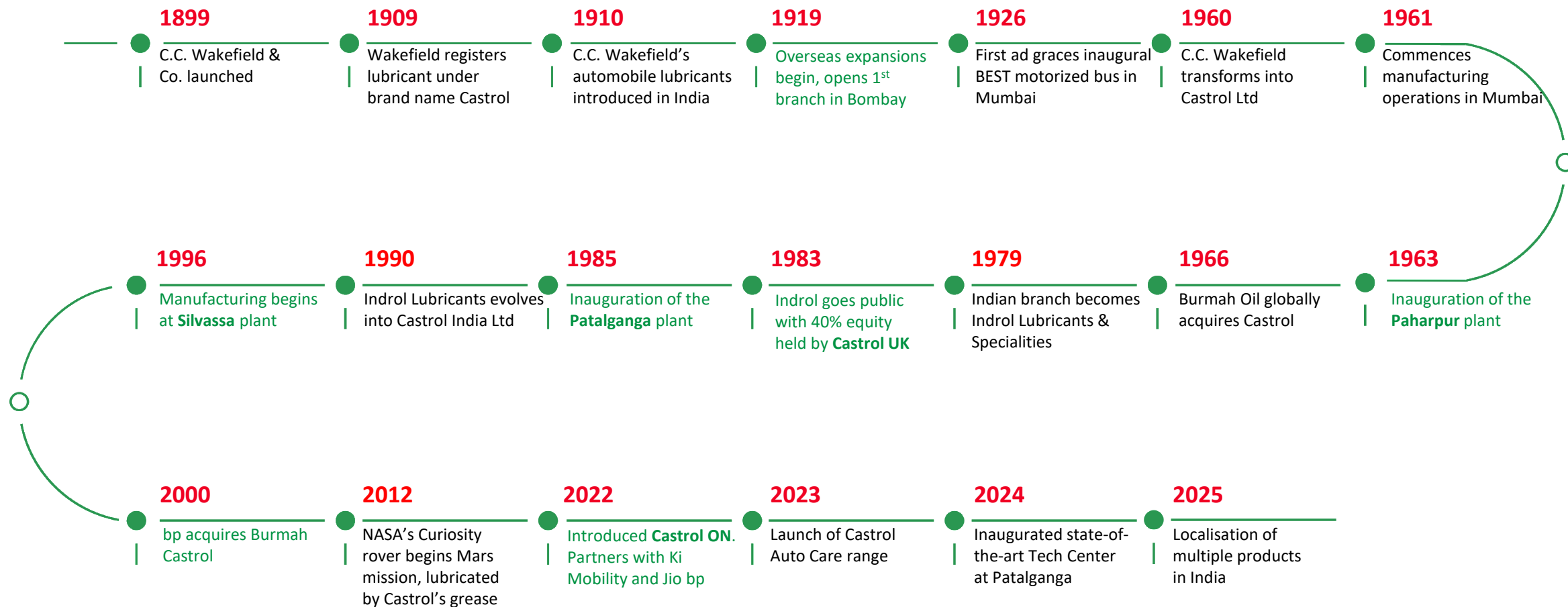


India's #1 lubricant brand with a legacy of 115+ years. Now building for the next 100.



Source: NielsenIQ (12 states, Urban) | retail volume share for quarter ended June'25

Castrol's legacy



Castrol: 125-year young organisation

Land

Sea

Air

Space

5K

Employees powering
legacy and loyalty

>160
Countries where Castrol
markets products

200m
Customer
touchpoints

7
Technology
centres

23
Blending
plants

1st

Lubricant company to
power space expedition

Castrol for India

India's most trusted lubricant brand.



#1

Market share across categories*

110+

Years in India

40+

Years as listed entity

4

Regional offices

3

Plants

1

Tech centre

14

Depots & DC (Hub)

23

CMS sites

630+

Employees

160k

Retail outlets

32K+

Multi-brand bike workshop

730+

Castrol Auto Service (CAS) Outlets

We cater to **12 industries** through **45 brands** and **~600 brand variants**



**7 Litres of Castrol
lubricant is sold in
India **every second****

What sets us apart

Heritage + Innovation + Community = Our competitive moat



In-house R&D



Global supply chain



On-ground relationships with mechanics & truckers



Future-ready portfolio



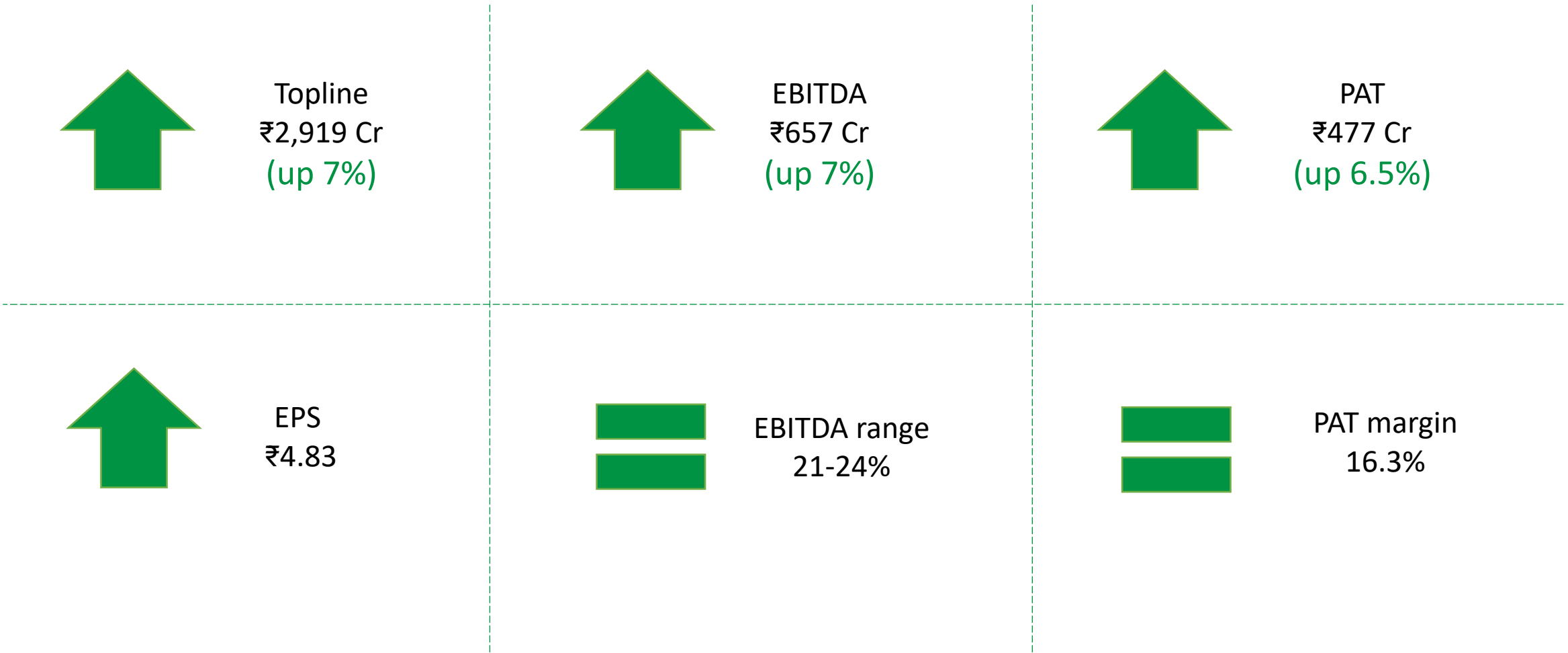
Widespread distribution network



Digitizing customer experience

Castrol for investors

1H 2025 at a glance: Performance, Profitability, Progress



India is changing

A new era of mobility...energy...expectations.



Our response — Onward. Upward. Forward.

Beyond lubricants, we are building a high-performance ecosystem



Onward

Powering growth in mobility

- Automotive
- Physical expansion
- Services



Upward

Boosting industrial performance

- Industrial lubricants
- CMS: Taking lube off the manufacturers' mind



Forward

Diversifying for the future

- EV-ready fluids
- Data centre cooling solutions
- Autocare range

Strong product portfolio

Castrol POWER1
Castrol Activ
Castrol Activ ESSENTIAL



Motorcycles

Castrol EDGE
Castrol MAGNATEC
Castrol GTX



Cars

Castrol TURBOMAX +
Castrol CRB PLUS
Castrol CRB ESSENTIAL



Commercial Vehicles

Castrol ON EV
Transmission Fluid



EV



Castrol Premium Longlife Full Synthetic Grease
Castrol Spheerol
Castrol TRANSMAX Agri UTTO



Specialties

Castrol Chain Lube
Castrol Anti Rust Spray
Castrol Chain cleaner



Auto Care

OEM relationships



Strong global and local OEM relationships
Deepened engagement with OEMs, including developing products tailored to evolving mobility platforms.

Strong digital backbone enabling business



Interactive platform for
mechanics & retailers



Distributor management system



Solution for rural sub-distributors



Workshop booking app for
consumers to avail car services



Digital processing of customer claims



Digital order collection

Where we are winning

Early proof, bold moves, strong traction



Expanding presence

Deeper rural penetration



Relaunched Castrol Activ



Industrial push

Expansion into previously untapped sectors



Chemical Management Services



Localised solutions



Autocare

Wide range of products



Growth engine ahead

From lubes to lifecycle solutions.



Consistent growth in automotive



Innovation and localization
supporting growth in industrial



Increased focus on adjacencies



Service portfolio supporting wins in cars



Let's talk returns

Our performance leads to your return



26%

3yr Avg
Return on Assets



56.3%

3yr Avg
Return on Capital Employed



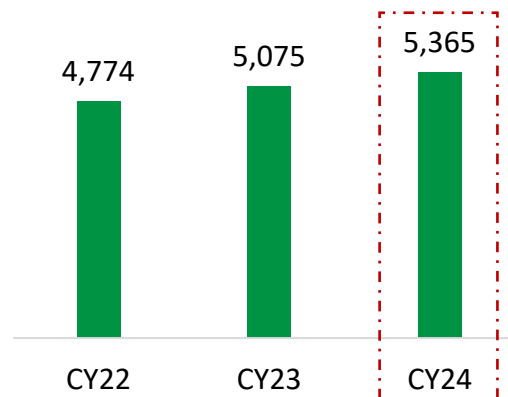
6

3yr Avg
Cash Conversion Cycle (Days)

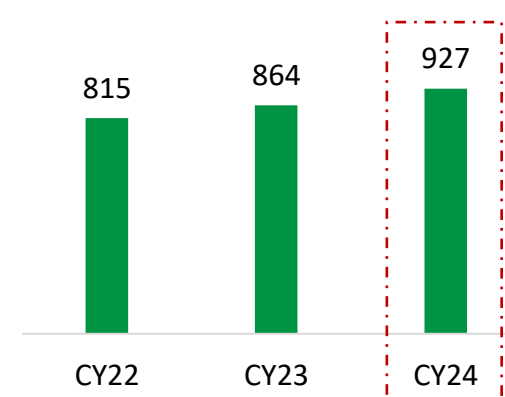
Focus on shareholder wealth creation

Annual Financial Highlights

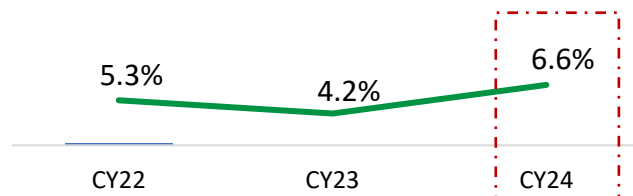
Revenue from operations
(Rs. Cr.)



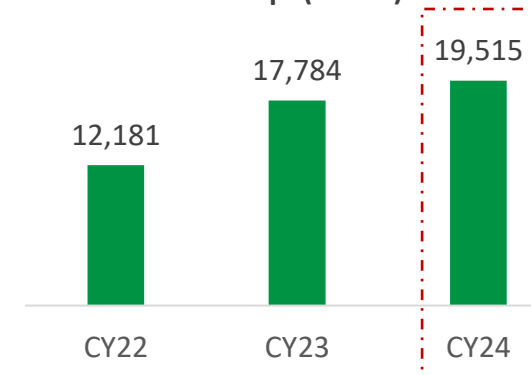
PAT
(Rs. Cr.)



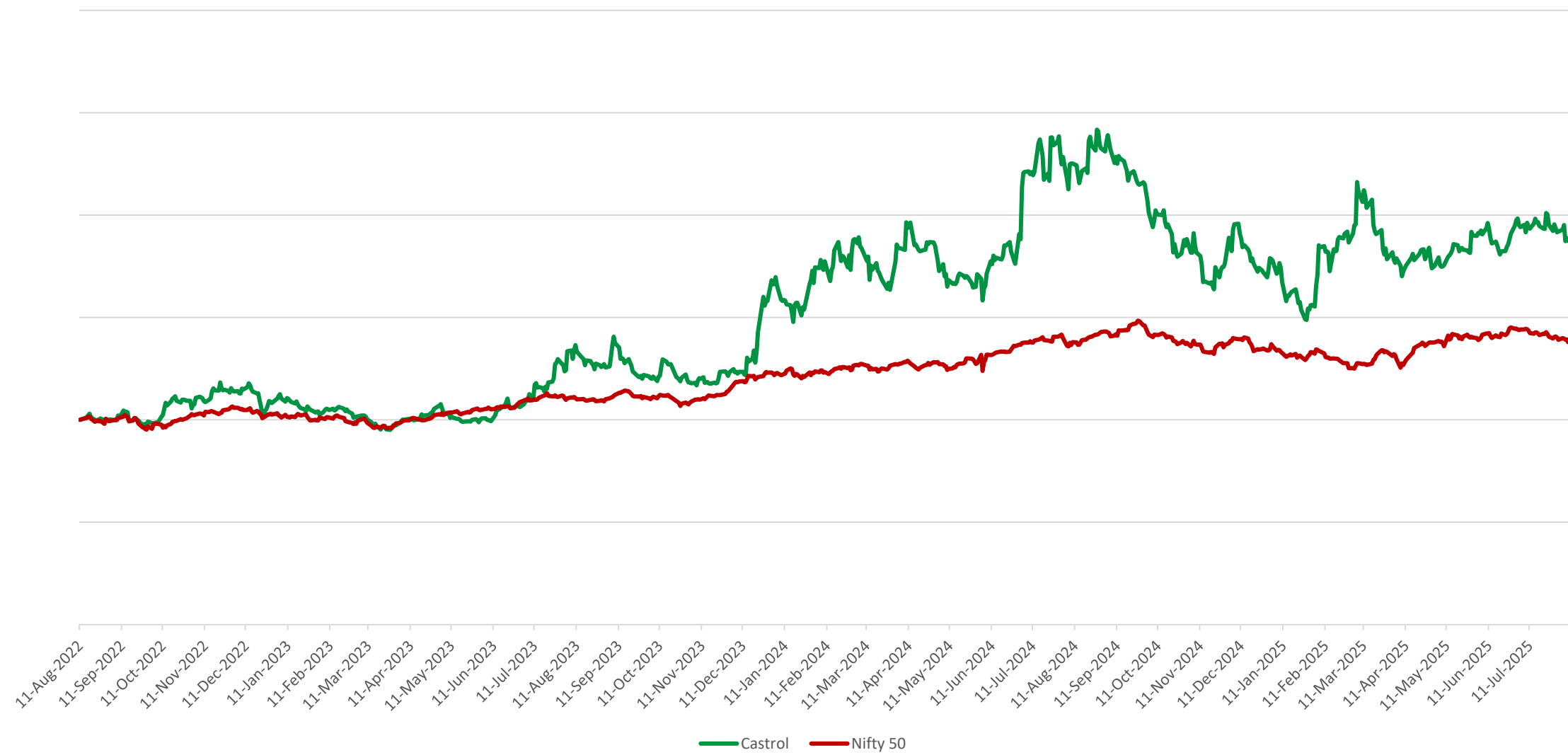
Dividend yield %



Market cap. (Rs. Cr.)



Continue to outperform the index



Invest in the power of movement



MR. KEDAR LELE

Managing Director
Castrol India Limited

“

“We delivered a steady second quarter, building on the momentum from 1Q, while navigating a complex and evolving macro environment. We stayed focused on execution—expanding our reach in rural markets, growing our presence in industrial business, and continuing to offer our customers quality and convenience. We also took important steps toward circular product innovation and deepened our associations with OEMs,

We’re optimistic about what lies ahead. Industrial is a long-term growth area for us, and we’ve seen encouraging traction in the first half—new customers, stronger momentum, and more locally-made products. At the same time, our rural strategy is playing out well, and we’ll keep strengthening it in the coming months,”

”



We accelerate progress through game changing technologies,
superior products and distinctive experiences.



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